Company Tracking Number: SNCTU-2001-JSAR

TOI: L04I Individual Life - Term Sub-TOI: L04I.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001 Project Name/Number: SNCTU-2001/

## Filing at a Glance

Company: The Prudential Insurance Company of America

Product Name: SNCTU-2001 SERFF Tr Num: PRUD-125850202 State: ArkansasLH State Tr Num: 40569 TOI: L04I Individual Life - Term SERFF Status: Closed Sub-TOI: L04I.215 Specified Age or Duration - Co Tr Num: SNCTU-2001-JSAR State Status: Filed-Closed

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Co Status: IIGL Filing Type: Form Reviewer(s): Linda Bird

> Disposition Date: 10/20/2008 Authors: Diane Barrios, Marcelle Chapman, David Collier, Susan Eckler-Kerns, Rozelyn Hayes, Jessica Kaimo, David Koonce, Eula Quailes, John Steiniger, Genetta

Williams

Date Submitted: 10/14/2008 Disposition Status: Accepted For

> Informational Purposes Implementation Date:

Implementation Date Requested: 01/01/2009

State Filing Description:

### **General Information**

Project Name: SNCTU-2001 Status of Filing in Domicile: Pending

**Project Number:** Date Approved in Domicile:

Requested Filing Mode: Informational Domicile Status Comments: This filing has been

submitted to our Domicile State, New Jersey.

Market Type: Individual Group Market Size: Group Market Type:

Filing Status Changed: 10/20/2008 State Status Changed: 10/20/2008 Deemer Date:

Corresponding Filing Tracking Number:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

Filing Description:

In Re: The Prudential Insurance Company of America

Company # 68241

Individual Life

Form Numbers: SNCTU-2001

Informational Filing

Dear Commissioner:

For informational purposes, we are notifying you of a change to use the 2001 CSO mortality table for the referenced policy form.

Form SNCTU-2001 is a Level Benefit Three Year Term Policy with increasing premiums, for which the death benefit is payable on the death of the second insured to die. There are no provisions for conversion or renewal. This form was approved on 9/10/2001.

The CSO mortality table is not specified in this policy form and there are no changes to any of the contract provisions. The premium rates are not changing. Copies of the approved form and updated actuarial material is enclosed.

If you have any questions, please call me toll-free at (888)-800-8244, or contact me via e-mail at John.Steiniger@Prudential.com.

# **Company and Contact**

#### **Filing Contact Information**

John Steiniger, Second Vice President John.Steiniger@Prudential.com

Individual Insurance Group (973) 802-6104 [Phone] Newark, NJ 07102-2992 (973) 367-8134[FAX]

**Filing Company Information** 

The Prudential Insurance Company of America CoCode: 68241 State of Domicile: New Jersey

SERFF Tracking Number: PRUD-125850202 State: Arkansas

Filing Company: The Prudential Insurance Company of America State Tracking Number: 40569

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

751 Broad Street Group Code: 304 Company Type: Life Newark, NJ 07102-3777 Group Name: State ID Number:

(973) 802-6000 ext. [Phone] FEIN Number: 22-1211670

-----

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

# **Filing Fees**

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: The filing fee is \$50.00 per filing

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

The Prudential Insurance Company of America \$50.00 10/14/2008 23182505

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

# **Correspondence Summary**

## **Dispositions**

| Status      | Created By     | Created On | Date Submitted |
|-------------|----------------|------------|----------------|
| Accepted F  | For Linda Bird | 10/20/2008 | 10/20/2008     |
| Information | nal            |            |                |
| Purposes    |                |            |                |

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

# **Disposition**

Disposition Date: 10/20/2008

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

| Item Type           | Item Name                      | Item Status | Public Access |
|---------------------|--------------------------------|-------------|---------------|
| Supporting Document | Certification/Notice           |             | Yes           |
| Supporting Document | Application                    |             | Yes           |
| Supporting Document | Life & Annuity - Acturial Memo |             | No            |
| Supporting Document | SNCTU-2001 Policy              |             | Yes           |
| Supporting Document | Reserves                       |             | Yes           |

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

## **Rate Information**

Rate data does NOT apply to filing.

Company Tracking Number: SNCTU-2001-JSAR

TOI: L041 Individual Life - Term Sub-TOI: L041.215 Specified Age or Duration -

Fixed/Indeterminate Premium - Joint (Last

Survivor)

Product Name: SNCTU-2001
Project Name/Number: SNCTU-2001/

# **Supporting Document Schedules**

Review Status:

Satisfied -Name: Certification/Notice 10/08/2008

Comments: Attachment:

AR Cert of Compliance.pdf

Review Status:

Satisfied -Name: Application 10/08/2008

Comments:

ORD 96200-98 was approved on 10/27/1998

**Review Status:** 

Satisfied -Name: SNCTU-2001 Policy 10/10/2008

**Comments:** 

Attached is our SNCTU-2001 Policy

**Attachment:** 

SNCTU-2001 AR Policy - Revised page 3.pdf

**Review Status:** 

Satisfied -Name: Reserves 10/14/2008

Comments:

Attached are our reserves

**Attachment:** 

SNCTU-2001 Basic Reserves.pdf

# Certificate of Compliance with Arkansas Rule and Regulation 19

Insurer: The Prudential Insurance Company of America

| Form Number(s): SNCTU-2001  |
|---|
|   |
|   |
|   |
|   |
| I hereby certify that the filing above meets all applicable Arkansas requirements including the |
| requirements of Rule and Regulation 19.   |
|   |
|   |
| John Steiniger  |
| Signature of Company Officer  |
|   |
| John Steiniger  |
| Name  |
|   |
| Second Vice President   |
| Title   |
| 10/2/20   |
| 10/3/08  Date   |
| Date  |
|   |
|   |





Insured JOHN DOE Insured MARY DOE

Agency R-NK 1

XX XXX XXX Policy Number 0CT 1, 2001 Contract Date

Survivorship Term Life Policy. Provides a level benefit. Survivorship insurance payable upon death of second Insured to die within stated term period. Premiums payable during either Insured's lifetime for stated premium period. Premiums will increase annually as shown under Schedule of Premiums on page 3. Not convertible or renewable. Non-participating.

We will pay the beneficiary the death benefit described in this contract promptly if we receive due proof that both Insureds died in the term period (but proof of the first death must be given to us when it occurs). We make this promise subject to all the provisions of this contract. The term period starts on the contract date. The anniversary at the end of the term period is part of the term period.

If there is ever a question about this contract, just see a Prudential representative or contact one of our offices.

10-Day Right to Cancel Contract.—If you return this contract to us no later than 10 days after you receive it, we will refund your money promptly. The contract will be canceled from the start. All you have to do is take it or mail it to one of our offices or to the representative who sold it to you.

Signed for Prudential.





PLEASE READ YOUR POLICY CAREFULLY; it is a legal contract between you and Prudential.

# **GUIDE TO CONTENTS**

| Contract Data             | . 3 |
|---------------------------|-----|
| Definitions               | . 5 |
| The Contract              | . 5 |
| Ownership                 | . 5 |
| Death Benefits            | . 6 |
| Beneficiary               | . 7 |
| Change in Plan            | . 7 |
| Premium Payment           | . 7 |
| Reinstatement             | . 8 |
| General Provisions        | . 8 |
| Settlement Options        | . 9 |
| Settlement Options Tables | 10  |

Page

A copy of the application and any riders or endorsements can be found at the end of the contract.

#### **CONTRACT DATA**

#### Insured(s)

(1) [JOHN DOE] [Male], [Issue Age 35] (2) [MARY DOE] [Female], [Issue Age 35]

#### **Rating Class**

Insured (1) [Standard] Insured (2) [Standard]

#### **Basic Contract Information**

Policy Number [XX XXX XXX] Contract Date [October 1, 2001]

Term Period 3 years Premium Period 3 years

Beneficiary [See beneficiary provision attached]

#### **Survivorship Insurance**

Basic Amount [\$100,000.00]

#### **Schedule of Premiums**

Contract premiums are due on the contract date and every 12 months after that date. The annual premium is [\$100.00] and changes as shown below.

|                        | Total Annual      |
|------------------------|-------------------|
| Premium Change Date(s) | Contract Premiums |
| [OCT 1, 2002]          | [\$100.00]        |
| [OCT 1, 2003]          | [\$100.00]        |

Each contract premium for the basic amount includes a policy fee of \$85.00.

**END OF CONTRACT DATA** 

## **ENDORSEMENTS**

(Only we can endorse this contract.)

#### **DEFINITIONS**

We, our, us and Prudential.—The Prudential Insurance Company of America.

You and Your.—The owner(s) of the contract.

Insured.—A person named as an Insured on the first page. He or she need not be the owner.

Issue date.—Same as the contract date.

**Anniversary** or **contract anniversary**.—The same day and month as the contract date in each later year.

Contract year.—A year that starts on the contract date or on an anniversary.

#### THE CONTRACT

#### **Entire Contract**

This policy and any attached copy of an application, including an application requesting a change, form the entire contract. We assume that all statements in an application are made to the best of the knowledge and belief of the person(s) who make them; in the absence of fraud, they are deemed to be representations and not warranties. We rely on those statements when we issue the contract and when we change it. We will not use any statement, unless made in an application, to try to void the contract, to contest a change, or to deny a claim.

#### **Contract Modifications**

Only a Prudential officer with the rank or title of vice president may agree to modify this contract, and then only in writing.

#### Incontestability

Except for non-payment of premium, we will not contest this contract after it has been in force during the lifetime of both Insureds for two years from the issue date. At the end of the second contract year we will mail you a notice requesting that you tell us if either Insured has died. Failure to tell us of the death of an Insured will not avoid a contest, if we have a basis for one, even if premium payments continue to be made.

#### **OWNERSHIP**

Unless a different owner is named in the application, the owner(s) of the contract are the Insureds jointly or the survivor of them. If a different owner is named, we will show that owner in an endorsement to the contract. If this contract is owned jointly, the exercise of rights under this contract must be made by both jointly. This ownership arrangement will remain in effect unless you ask us to change it.

You may change the ownership of the contract by sending us a request in a form that meets our needs. We may ask you to send us the contract to be endorsed. If we receive your request in a form that meets our needs, and the contract if we ask for it, we will file and record the change, and it will take effect as of the date you signed the request.

While either of the Insureds is living, the owner(s) is entitled to any contract benefit and value, and to the exercise of any right and privilege granted by the contract or by us.

#### **DEATH BENEFITS**

If the second Insured to die dies in the term period, we will pay a benefit at that Insured's death (except as we state in the Suicide Exclusion) if this contract is in force at the time of death; that is, the initial premium has been paid and no premium is past due beyond the 31 day grace period we describe under Premium Payment.

The benefit payable at the second Insured's death will be equal to the Survivorship Insurance as described on a contract data page, plus a return of any unearned premium paid by you less any past due premium.

This contract may provide additional benefits which may be payable on either the first or second death. If it does, each benefit will be listed on a contract data page, and a form describing the benefit and the conditions under which it is payable will be included in this contract. Any such benefit will be payable only if the contract is in force, unless the form that describes the benefit states otherwise.

#### **Unearned Premium**

When we pay a death benefit we will return that part of the last premium paid by you for that benefit that covers the period after the date of death.

#### Interest on Death Benefit

Any death benefit described above will be credited with interest from the date of death at a rate declared by Prudential or in accordance with applicable laws.

#### **Suicide Exclusion**

If either Insured, whether sane or insane, dies by suicide within two years from the Issue Date, this contract will end and we will return the premiums paid. If there is a surviving Insured, we will make a new contract available on the life of that Insured. The issue age, Contract Date and the Insured's underwriting classification will be the same as they are in this contract. The amount of coverage will be the lesser of (1) this contract's Survivorship Insurance Basic Amount, and (2) the maximum amount allowed by our rules in use on the Contract Date for contracts covering a single life. The new contract will not take effect unless all premiums due since the Contract Date are paid to us within 31 days after we notify you of the availability of the new contract. We will set the premiums for the new contract in accordance with our rules in use on the Contract Date.

#### Simultaneous Death

If both Insureds die while this contract is in force and we find there is a lack of sufficient evidence that they died other than simultaneously, we will assume that the older Insured died first.

#### Method of Payment

You may choose to have any death benefit paid in a single sum or under an optional mode of settlement (see Settlement Options).

#### **BENEFICIARY**

You may designate or change a beneficiary by sending us a request in a form that meets our needs. We may ask you to send us the contract to be endorsed. If we receive your request, and the contract if we ask for it, we will file and record the change and it will take effect as of the date you signed the request. But if we make any payment(s) before we receive the request, we will not have to make the payment(s) again. Any beneficiary's interest is subject to the rights of any assignee we know of. If a beneficiary has not been designated, or no beneficiary has survived the last Insured to die, the death benefit will be paid in one sum to the owner of this contract.

Before we make a payment, we have the right to decide what proof we need of the identity, age or any other facts about any persons designated as beneficiaries. If beneficiaries are not designated by name and we make payment(s) based on that proof, we will not have to make the payment(s) again.

#### **CHANGE IN PLAN**

You may be able to have this contract changed to another plan of life insurance. Any change will be made only if we consent, and will be subject to conditions and charges that are then determined.

#### PREMIUM PAYMENT

#### **Payment of Premiums**

The schedule of premiums shows the amounts of the premiums and when they are due. These premiums are due only while an Insured is living and only during the premium period.

#### **Grace Period**

We grant a 31-day grace period for paying each premium except the first one. If the premium has not been paid by its due date, the contract will stay in force during the grace period. If the premium has not been paid when its grace period is over, the contract will end and have no value.

## REINSTATEMENT

You may reinstate this contract after the grace period of a past due premium if: the term period has not ended; both Insureds are alive or one Insured is alive and the grace period of the past due premium ended after the death of the other Insured; the premium payment is not past due more than five years; and you prove to us that any Insured who was living at the end of the grace period is insurable for the contract.

You must pay us all premiums in arrears; we may also charge compound interest at a rate of up to 6% per year.

#### **GENERAL PROVISIONS**

Currency

Any money we pay, or that is paid to us, must be in United States currency.

Misstatement of Age

If an Insured's stated age is not correct, we will change each benefit and any amount to be paid to what the premium would have bought for the correct age.

The Schedule of Premiums may show that premiums change or stop on a certain date. We may have used that date because an Insured would attain a certain age on that date. If we find that the issue age was wrong, we will correct that date.

Cancellation

If you ask us in a form that meets our needs and while no premium is past due, we will cancel this contract on the date we receive your request. On that date, the contract will end and have no value. We will return that part of the last premium paid by you that covers the period after the cancellation date.

Assignment

We will not be deemed to know of an assignment unless we receive it, or a copy of it. We are not obliged to see that an assignment is valid or sufficient. This contract may not be assigned to any employee benefit plan without our consent.

**Non-Participating** 

This contract will not share in our profits or surplus earnings. We will pay no dividends on it.

#### **SETTLEMENT OPTIONS**

#### **Options Described**

You may choose to have any death benefit paid in a single sum or under one of the optional modes of settlement described below.

If the person who is to receive the proceeds of this contract wishes to take advantage of one of these optional modes, we will be glad to furnish, on request, details of the options we describe below or any others we may have available at the time the proceeds become payable.

# Option 1 (Instalments for a Fixed Period)

We will make equal payments for up to 25 years. The Option 1 Table shows the minimum amounts we will pay.

#### Option 2 (Life Income)

We will make equal monthly payments for as long as the person on whose life the settlement is based lives with payments certain for 120 months. The Option 2 Table shows the minimum amounts we will pay. But, we must have proof of the date of birth of the person on whose life the settlement is based.

# Option 3 (Interest Payment)

We will hold an amount at interest. We will pay the interest annually, semi-annually, quarterly, or monthly.

# Option 4 (Instalments of a Fixed Amount)

We will make equal annual, semi-annual, quarterly, or monthly payments for as long as the available proceeds provide.

#### Option 5 (Non-Participating Income)

We will make payments like those of any annuity we then regularly issue that: (1) is based on United States currency; (2) is bought by a single sum; (3) does not provide for dividends; and (4) does not normally provide for deferral of the first payment. Each payment will be at least equal to what we would pay under that kind of annuity with its first payment due on its contract date. If a life income is chosen, we must have proof of the date of birth of any person on whose life the option is based. Option 5 cannot be chosen more than 30 days before the due date of the first payment.

#### **Interest Rate**

Payments under Options 1, 3 and 4 will be calculated assuming an effective interest rate of at least 3% a year. We may include more interest.

# **SETTLEMENT OPTIONS TABLES**

#### **OPTION 1 TABLE**

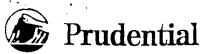
#### OPTION 2 TABLE

| MINIMUM AMOUNT OF       |  |  |  |
|-------------------------|--|--|--|
| MONTHLY PAYMENT FOR     |  |  |  |
| EACH \$1,000, THE FIRST |  |  |  |
| PAYABLE IMMEDIATELY     |  |  |  |

| PAYABLE IMMEDIATELY  |         |  |  |  |
|--|---------|--|--|--|
| Number   | Monthly |  |  |  |
| of Years   | Payment |  |  |  |
| 1  | \$84.65 |  |  |  |
| 2  | 43.05   |  |  |  |
| 3  | 29.19   |  |  |  |
| 4  | 22.27   |  |  |  |
| 5  | 18.12   |  |  |  |
| 6  | 15.35   |  |  |  |
| 7  | 13.38   |  |  |  |
| 8  | 11.90   |  |  |  |
| 9  | 10.75   |  |  |  |
| 10   | 9.83    |  |  |  |
| 11   | 9.09    |  |  |  |
| 12   | 8.46    |  |  |  |
| 13   | 7.94    |  |  |  |
| 14   | 7.49    |  |  |  |
| 15   | 7.10    |  |  |  |
| 16   | 6.76    |  |  |  |
| 17   | 6.47    |  |  |  |
| 18   | 6.20    |  |  |  |
| 19   | 5.97    |  |  |  |
| 20   | 5.75    |  |  |  |
| 21   | 5.56    |  |  |  |
| 22   | 5.39    |  |  |  |
| 23   | 5.24    |  |  |  |
| 24   | 5.09    |  |  |  |
| 25   | 4.96    |  |  |  |
| Multiply the monthly amount<br>by 2.989 for quarterly,<br>5.952 for semi-annual or<br>11.804 for annual. |         |  |  |  |

| MINIMUM AMOUNT OF MONTHLY PAYMENT FOR EACH \$1,000, THE FIRST |  |  |                            |  |  |  |  |
|---|--|--|----------------------------|--|--|--|--|
|   |  | PAYABLE IN                             | MEDIATELY                  |  |  |  |  |
|   | KIND OF L                              | IFE INCOME                             |                            | KIND OF LIFE INCOME                          |  |  |  |
| AGE<br>LAST<br>BIRTHDAY                                       | 10-Year<br>Certain                     | Instalment<br>Refund                   | AGE<br>LAST<br>BIRTHDAY    | 10-Year<br>Certain                           | Instalment<br>Refund                   |  |  |
| 10<br>and under<br>11<br>12<br>13<br>14                       | \$3.15<br>3.16<br>3.17<br>3.18<br>3.19 | \$3.14<br>3.15<br>3.16<br>3.17<br>3.18 | 45<br>46<br>47<br>48<br>49 | \$3.94<br>3.99<br>4.03<br>4.08<br>4.14       | \$3.88<br>3.92<br>3.97<br>4.01<br>4.06 |  |  |
| 15<br>16<br>17<br>18<br>19                                    | 3.20<br>3.21<br>3.23<br>3.24<br>3.25   | 3.19<br>3.21<br>3.22<br>3.23<br>3.24   | 50<br>51<br>52<br>53<br>54 | 4.19<br>4.25<br>4.31<br>4.37<br>4.44<br>4.51 | 4.11<br>4.16<br>4.21<br>4.27<br>4.33   |  |  |
| 20<br>21<br>22<br>23<br>24                                    | 3.27<br>3.28<br>3.30<br>3.32<br>3.33   | 3.26<br>3.27<br>3.29<br>3.30<br>3.32   | 56<br>57<br>58<br>59       | 4.58<br>4.66<br>4.74<br>4.83                 | 4.46<br>4.53<br>4.60<br>4.67           |  |  |
| 25<br>26<br>27<br>28<br>29                                    | 3.35<br>3.37<br>3.39<br>3.41<br>3.43   | 3.34<br>3.36<br>3.37<br>3.39<br>3.41   | 60<br>61<br>62<br>63<br>64 | 4.92<br>5.02<br>5.12<br>5.22<br>5.34         | 4.75<br>4.84<br>4.92<br>5.02<br>5.11   |  |  |
| 30<br>31<br>32<br>33<br>34                                    | 3.45<br>3.48<br>3.50<br>3.52<br>3.55   | 3.43<br>3.46<br>3.48<br>3.50<br>3.53   | 65<br>66<br>67<br>68<br>69 | 5.45<br>5.58<br>5.71<br>5.84<br>5.99         | 5.22<br>5.33<br>5.44<br>5.56<br>5.69   |  |  |
| 35<br>36<br>37<br>38<br>39                                    | 3.58<br>3.61<br>3.64<br>3.67<br>3.70   | 3.55<br>3.58<br>3.61<br>3.64<br>3.67   | 70<br>71<br>72<br>73<br>74 | 6.13<br>6.29<br>6.45<br>6.62<br>6.79         | 5.82<br>5.97<br>6.12<br>6.27<br>6.44   |  |  |
| 40<br>41<br>42<br>43<br>44                                    | 3.74<br>3.78<br>3.81<br>3.85<br>3.90   | 3.70<br>3.73<br>3.77<br>3.80<br>3.84   | 75<br>76<br>77<br>78<br>79 | 6.96<br>7.14<br>7.33<br>7.51<br>7.70         | 6.62<br>6.81<br>7.01<br>7.22<br>7.44   |  |  |
|   | 3.55                                   | 3.04                                   | 80                         | 7.88   | 7.67                                   |  |  |

and over



The Prudential Insurance Company of America
Pruco Life Insurance Company, a subsidiary of
The Prudential Insurance Company of America

| Part 1   |   | , Newark, New Jer                                      |                        |               |                 | C              | heck here if po                  | licy change.     |
|--|---|--|------------------------|---------------|-----------------|----------------|----------------------------------|------------------|
| A About the<br>Primary<br>Proposed<br>Insured                                      | 101   | iry proposed insure  ddle initial, last nar y numberXX | <u></u>                | red person    | , if policy cha | nge)           |                                  |                  |
|  | 3. Sex ☐ fema                                       | ile 🕱 male   |                        |               |                 |                |                                  |                  |
|  | 4. Marital status                                   | single   | <b>∫2</b> ′ marrie     | d $\sqsubset$ | ] widowed       | □ separate     | ed 🗆 divor                       | ced              |
|  | <ul><li>5. Date of birth</li><li>6. Age35</li></ul> |  |                        | ^             | , \             |                |                                  |                  |
|  | 7. State of birth (                                 | country if not U.S.)                                   | (Name                  | <u>o</u> +.   | State)          |                | ı                                |                  |
|  | 8. Billing address                                  | (street, city, state                                   |                        | Any C.        | ity, Ar         | ny Sta         | te XX                            | XXX              |
|  | 9. Home address<br>(if different)                   | (street, city, state                                   | e, ZIP)                |               | ····            | ***            |                                  |                  |
|  | 10. Home telepho                                    | ne number (🔏   | (X) XXX-X              | XXX           |                 |                |                                  |                  |
|  | 11. Business telep                                  | phone number ( $X$                                     | X) XXX-X               | XXX           |                 |                |                                  |                  |
|  |   | yer <u>ABC</u>   | _                      | ΛY            |                 |                |                                  |                  |
|  |   | g life insurance cov                                   | 1                      | ere if non    | e.              |                |                                  |                  |
|  | Company   |  |                        |               | Amount          | Year<br>issued | Type of insurance   □ Individual | To be replaced?  |
|  |   |  |                        |               | S               |                | □ Group                          | □ No             |
|  |   |  |                        |               | s               |                | ☐ Individual<br>☐ Group          | ☐ Yes☐ No        |
|  |   |  |                        |               | s               |                | ☐ Individual<br>☐ Group          | ☐ Yes ☐ No       |
|  |   |  |                        |               | s               |                | ☐ Individual<br>☐ Group          | ☐ Yes<br>☐ No    |
|  |   |  |                        |               |                 |                | ☐ Individuat                     | ☐ Yes            |
| 3 All Other  | Name  |  | elationship to primary | sex           | date of birth   | age state of   | Group total                      | l life insurance |
| All Other Proposed Insureds (Include applicant if requesting Applicant's Waiver of | (first, initial, last)                              |  | proposed insured       | (F/M)         | (M/D/Y)         |                |                                  | Il companies     |
| Premium<br>(AWP)<br>Benefit)   |   |  |                        |               |                 |                |                                  |                  |

| Part 1  | Application for Life Insurance or Policy   | Change           |
|---|--|------------------|
| Coverage<br>Information                                     | 1. Plan of insurance Survivorship Term Life.  If applicable to the plan, check one. 2. Level Death Benefit   |                  |
| Beneficiaries and   | 1. Beneficiary information Relationship to primary Name proposed insured   | Age              |
| Ownership (If trust, provide name of trust trustee and date | Contingent (Class 2)  The Estate of the Second Insured to Die  |                  |
| 3.0   | 2. Is the policyowner someone other than the primary proposed insured?  Yes No  (If Yes, provide information requested below.)  Name  (First name, middle initial, last name)  Address  (street, city, state, ZIP)  1a. Within the past 90 days, has any proposed insured been hospitalized or been advised by a member            | /<br>iy year     |
| Payment Information   | of the medical profession that he or she needs hospitalization for any reason other than for normal pregnancy or well-baby care? $\ \square\ Y$  | es 🗷 N           |
|   | b. Within the past 12 months, has any proposed insured received treatment or advice from a member of the medical profession for heart disease, chest pain, stroke or cancer (except skin)?   | es 🗷 N           |
|   | Z. 13 B HICGICAL CABINITATION TO CABICA ON THE PRINTER PROPOSES MOST SEE.  | es □ N<br>es 🗷 N |
|   | 3. Premium payment mode (collect full modal premium if prepaid)  ☑ Annual ☐ Semiannual ☐ Quarterly ☐ Monthly ☐ Electronic Funds Transfer (EFT) ☐ Payroll Budget ☐ Government Allotment  4. Amount of prepayment submitted with this application S 50.00 include any unscheduled premium payment submitted with this application S. |                  |
|   | ☐ None (must be <b>None</b> if <b>1a</b> or <b>1b</b> is <b>Yes</b> , except for Gibraltar (GIB) products)   | ayment.          |
|   | 5. Date prepayment collected, 1011 2501 month day year   |                  |
| Replacement   | For any proposed insured, would this insurance replace or cause a change in any existing insurance or annuity in any company? (If Yes, enclose all required replacement forms.)  | es DXIN          |
| Special<br>Requests   | bonsider only with application on Mary Doe, Date of 6-1-<br>oner- The Insureds Jointly or Survivor   | sf 31            |
| Ou  | THE TIME TO SOLVED   |                  |

| p | 2                     | rt | 1 |
|---|-----------------------|----|---|
|   | $\boldsymbol{\alpha}$ |    |   |

| Backgroun<br>on Propose<br>Insureds | id 1.<br>ed  | . Has either the primary proposed insured or second proposed insured (if any) ever used tobacco of other nicotine products such as digarettes, digars, pipe, chewing tobacco, snuff, nicotine gum or nicotine patch? (If Yes, provide date when last used and indicate all types of products.)  Date (mo., yr.) Product(s) |             | Yes | <u> </u> | í No |
|-------------------------------------|--|--|-------------|-----|----------|------|
|                                     |  | Primary proposed insured   |             |     |          |      |
|                                     |  | Second proposed insured  | _           |     |          |      |
|                                     | 2.   | What are the occupation and duties of the primary proposed insured? $MANAGER + ADMINISTRATIVE DUTIES$  | _           |     |          |      |
|                                     | 3.   | Within the last two years, has any proposed insured done or does he or she plan to do the following  | ng:         |     |          |      |
|                                     |  | a. operate or have any duties aboard an aircraft, glider, balloon or similar device?<br>(If Yes, complete Aviation Questionnaire.)   |             | Yes | 23       | No.  |
|                                     |  | b. participate in hazardous sports, such as auto, motorcycle, snowmobile or powerboat<br>competitions/exhibitions, scuba diving, mountain climbing, parachuting, skydiving or any other<br>such sport or hobby? (If Yes, complete Avocation Questionnaire.)  |             | Yes | 20       | No   |
|                                     | 4.   | Is any proposed insured applying for or requesting reinstatement or policy change(s) of any other life or health insurance policy? (If Yes, provide insurance company, policy plan and amount.)  |             | Yes | Ø        | I No |
|                                     | 5.   | Has any proposed insured been convicted of, or currently charged with, the commission of any criminal offense – other than the violation of a motor vehicle law – within the last 10 years? (If Yes, provide details.)   | -<br>-<br>- | Yes | X        | ´ No |
|                                     | 6.   | a. Driver's license number and state of issue of primary proposed insured  XXXXX -XXXXX — XXXXX — Chame of State)  | _           |     |          |      |
|                                     |  | b. In the last three years, has any proposed insured   | _           |     |          |      |
|                                     |  | <ul><li>(1) had a driver's license denied, suspended or revoked?</li><li>(2) been convicted of or cited for</li></ul>  |             | Yes | Ø        | No   |
|                                     |  | (a) three or more moving violations?   |             | Yes | S        | No   |
|                                     |  | <ul><li>(b) driving under the influence of alcohol or drugs?</li><li>(3) been involved as a driver in two or more auto accidents?</li></ul>  |             | Yes |          | No   |
|                                     |  | (If Yes to any of the above, provide details, including type of violation, accident, or reason for denial, suspension or revocation.)  | _<br>_      | Yes | ×        | No   |
|                                     | 7.   | Does any proposed insured plan to live or travel outside the United States or Canada within the next   | -<br>-      |     |          |      |
|                                     |  | 12 months? (If Yes, list countries and purpose and duration of each trip.)   |             | Yes | Ø        | No   |
|                                     |  |  | -           |     |          |      |
| Additional Coverage                 | Pri  | mplete only if this is an application for additional coverage on a person already covered by a<br>udential or Pruco policy with an application date within three months of the date of this application.   |             |     |          |      |
|                                     | pro  | the best of your knowledge, has the health or the mental or physical condition of any person posed for insurance changed since the answers and statements were given in the application luded in policy number?  |             | Yes | кí       | No   |
|                                     | (If Yes, complete the appropriate Part 2 Medical Information section.) |  |             |     |          |      |
| Changes                             | Cha  | anges made by the Company (not applicable in New Mexico or West Virginia).   |             | ·   |          |      |

| Part 2             | Medical Information  | Application for Life Insurance or Policy Change |  |  |  |  |
|--------------------|--|---|--|--|--|--|
| M Physician        | Primary proposed insured   |   |  |  |  |  |
| Information        | Physician last consulted   |   |  |  |  |  |
|                    | Name   |   |  |  |  |  |
|                    | Address 23 Main Street   |   |  |  |  |  |
|                    | (street, city, state, ZIP)  Any City, Any State X                            | <u> </u>  |  |  |  |  |
|                    | Telephone number (XXX) XXX — Date last seen /O                               | <u>/ / 97</u><br>day year                       |  |  |  |  |
|                    | Reason last seen   | uay year  |  |  |  |  |
|                    | Primary physician  |   |  |  |  |  |
|                    | Name DR. William Smith   |   |  |  |  |  |
|                    | Address 23 MAIN Street   |   |  |  |  |  |
|                    | Istreet, city, state, ZIPI . Ty, Any State                                   | XXXXX   |  |  |  |  |
|                    | Telephone number W XXX Date last seen _/O                                    | 11/197  |  |  |  |  |
|                    | C \ \ \ \ \ \ month  | n day year                                      |  |  |  |  |
|                    | Reason last seen   |   |  |  |  |  |
|                    | Second proposed insured or applicant for Applicant's Waiver of Premium (AWP) |   |  |  |  |  |
|                    | Physician last consulted   |   |  |  |  |  |
|                    | Name   |   |  |  |  |  |
|                    | Address  |   |  |  |  |  |
|                    | (street, city, state, ZIP)   |   |  |  |  |  |
|                    | Telephone number () Date last seen   | 1 1   |  |  |  |  |
|                    | month  | n day year                                      |  |  |  |  |
|                    | Reason last seen   |   |  |  |  |  |
|                    | Primary physician  |   |  |  |  |  |
|                    | Name   |   |  |  |  |  |
|                    | Address(street, city, state, ZIP)  |   |  |  |  |  |
|                    |  |   |  |  |  |  |
|                    | Telephone number ( ) Date last seen month                                    | / /<br>h day year                               |  |  |  |  |
|                    | Reason last seen   |   |  |  |  |  |
|                    |  |   |  |  |  |  |
| Physical Measureme | Height   | Weight  |  |  |  |  |
| ivieasureme        | Primary proposed insured 5///  | /   |  |  |  |  |
|                    | Second proposed insured  |   |  |  |  |  |
|                    | AWP applicant  |   |  |  |  |  |
|                    |  |   |  |  |  |  |

Category II 1. Family record
Changes
and Plans
other than
Gibraltar
(GIB)
Category II 1. Family record
ages
Father
Brother
Brother
Brother

| I. Fairing I      | ecoru          |                |                |                |
|-------------------|----------------|----------------|----------------|----------------|
|                   | Current age or | Year and cause | Current age or | Year and cause |
|                   | age at death   | of death       | age at death   | of death       |
| Father<br>Brother | 65             |                | Mother 65      |                |
| Brother           | 30             |                | Sister   25    |                |
| Brother           |                |                | Sister         |                |
| Brother           |                |                | Sister         |                |

| 2  | Has anyone proposed for coverage been diagnosed with or treated by a member of the medical profession for  |       |                 |
|----|--|-------|-----------------|
|    | a. chest pain or any disorder of the heart or blood vessels?   | ☐ Yes | ⊠ No            |
|    | b. high blood pressure?  | ☐ Yes | ⊠No             |
|    | c. cancer, tumor, leukemia, melanoma or lymphoma?  | ☐ Yes | 🛛 No            |
|    | d. diabetes or high blood sugar?   | ☐ Yes | <b>⊠</b> No     |
|    | e. mental or psychiatric illness?  | ☐ Yes | ⊠ No            |
|    | f. Acquired Immune Deficiency Syndrome (AIDS) or AIDS-Related Complex (ARC)? (Maine: this question may be answered No if an individual has tested HIV positive and does not have symptoms of the disease AIDS such as dry coughs, skin lesions, weakness, fatigue, weight loss or loss of appetite.)   | □ Yes | ⊠ No            |
|    | g. infection caused by the Human Immunodeficiency Virus (HIV)? (Not applicable in California, Connecticut and Maine. Wisconsin: AIDS virus HIV antibody testing is limited to FDA-licensed enzyme immunoassay and confirmatory HIV antibody tests. Any test performed at an anonymous counseling and testing site is confidential and need not be revealed on this application.) | ☐ Yes | <b>⊠</b> No     |
|    | h. any sexually transmitted diseases?  | 2 Yes | <b>&amp;</b> No |
|    | i. asthma or any disorder of the lungs?  | ⊠ Yes | Æ No            |
|    | j. any disorder of the brain or nervous system?  | ☐ Yes | ⊠ No            |
|    | k. hepatitis or any disorder of the liver, stomach or intestines?  | ☐ Yes | ⊠ No            |
|    | I. any disorder of the kidney or urinary tract?  | ☐ Yes | Ø No            |
| 3. | Is anyone proposed for coverage currently taking prescription medication?  | ☐ Yes | <b>図</b> No     |
| 4. | Other than above, has anyone proposed for coverage   |       |                 |
|    | a. been a patient in a hospital or other medical facility?   | ☐ Yes | ₽ No            |
|    | b. in the last five years, had or been advised to have surgery, medical tests (other than HIV) or diagnostic procedures such as ECGs, stress tests, X-rays, blood tests, urine tests, etc.?  | ☐ Yes | 赵 No            |
| 5. | Has anyone proposed for coverage   |       |                 |
|    | a. used, or is he or she now using, cocaine, amphetamines, marijuana, heroin or other drugs,   |       |                 |
|    | except as prescribed by a member of the medical profession?  | ☐ Yes | Ø No            |
|    | b. had or been advised to have treatment or counseling for alcohol or drug use?  | ☐ Yes | ⊠ No            |
| 6. | Does anyone proposed for coverage have any disease, disorder or condition not previously mentioned?  | ☐ Yes | ⊠ No            |
| 7. | Has anyone proposed for coverage had life or health insurance declined, postponed or issued with an increased premium? (Missouri: this question may be answered No if an individual has been declined for coverage.)   | ☐ Yes | <b>⊠</b> No     |
| 8. | Is anyone proposed for coverage currently unable to perform his or her normal daily activities or all normal occupational duties on a full-time basis at the customary place of employment?  | □ Yes | <b>⊠</b> Ńo     |
| 9. | Has anyone proposed for coverage requested or received disability or compensation benefits?  | □ Yes | ∑a No           |
|    |  |       |                 |

#### Terms and Conditions

The words "I" and "my" refer to the primary proposed insured and policyowner or applicant, if other than the primary proposed insured. The word "Company" refers to the company checked at the beginning of this application.

Unless I have specified a policy date or special payment plan (e.g., government allotment, payroll budget) in this application, I understand that if the initial premium is not paid with this request for coverage, the policy will become effective when all of the following conditions are met:

- · the policy is issued, delivered and I accept it,
- the health of all persons proposed for insurance remains as stated in the application and
- the first premium is paid in full and the check or other form of payment is good and can be collected.

If the Company enters any change in section J, I approve the change by accepting the policy unless the law requires written consent to changes. No Company representative can make or change a policy, or waive any of the Company's rights or requirements.

The Company will pay the beneficiary named in the application (or in the policy if requesting a policy change and no beneficiary has been named in the application) any applicable insurance benefit either at the death of the primary insured or at the death of an insured child after the death of the primary insured if there is no insured spouse.

For policy changes, the existing policyowner and beneficiary designation will be used unless a new policyowner or beneficiary designation is provided in this application.

The policyowner is either the primary proposed insured or the applicant unless a different policyowner is named in the application. This is subject to any provisions for the automatic transfer of ownership stated in the policy.

If joint policyowners are named, in the event of the death of one policyowner, the survivor(s) shall be the policyowner(s), unless otherwise specified.

# **Signatures**

I certify, affirm and understand the following:

- To the best of my knowledge and belief, the statements in this application, as well as any forms that the Company designates to be part of the application and that are attached to the policy, are complete, true and correctly recorded.
- Except for failure to pay premium or fraud, the Company will not contest the validity of this policy or change request after it has been in force during the insured's lifetime for two years from the date it takes effect.
- I will inform the Company of any changes in my or any proposed insured's health, mental or physical condition, or of any changes to any answers on this application, prior to or upon delivery of this policy.
- If I have requested the Acceleration of Death Benefits (Living Needs Benefit), I have read the disclosures in the brochure (ORD 87246).
- I have received and read the Terms and Conditions shown above and the Important Notice About Your Application for Insurance.
- I believe this policy meets my insurance needs and financial objectives. For a variable product: I acknowledge receipt of a
  current prospectus for the policy. I understand that the policy's value and death benefit may vary depending on the policy's
  investment experience.
- My original signature has been affixed to this application, the original application will be retained by the Company and I will
  receive a copy identical in form and substance to the original, attached to my policy.

(continued on next page)

• Not applicable in Arizona, Oklahoma, Oregon, and Vermont:

Any person who knowingly and intentionally gives false or deceptive information when completing an application for insurance or filing a claim, for the purpose of defrauding an insurance company:

- may have committed fraud, or may have violated state law,
- Arkansas, District of Columbia, Hawaii, Louisiana, Maine, New Mexico, and Virginia: may be subject to fines, denial of insurance benefits, or confinement in prison,
- Colorado: penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

| Signed at (Name of City, State)  | on month day year   |
|--|---------------------|
| Signature of primary proposed insured, if age 8 or over, or of currently insured person, if policy change  | x John Dol          |
| Signature of spouse (applicable in South Carolina, if proposed for coverage.)  | X                   |
| Signature of policyowner (if different from the primary proposed insured) or of existing policyowner if a policy change. If the policyowner is a firm or corporation, give that company's name and have an officer sign below. | x John Doe-Mary Doe |
| Signature and title of officer of firm or corporation  | x                   |
| Signature of applicant, if different from primary proposed insured or policyowner  | X                   |
| Signature of beneficiary, if policy change and rights are limited  | X                   |
| Signature of witness<br>(Licensed Writing Representative must witness.)  | x John Rol          |
| Licensed Writing Representative's Certification  |                     |
| Do you have any information, other than that stated in this applicant insured may replace or change any current insurance or annuity   |                     |
| Signature of Writing Representative  | Χ                   |
|  |                     |



★ The Prudential Insurance Company of America
Pruco Life Insurance Company, a subsidiary of The Prudential Insurance Company of America
Corporate Offices, Newark, New Jersey

| Part 1   | Policy number  | XXXXXXX   | X                            |          |                                       | □ CI        | eck here if po | licy change.   |
|--|--|---|------------------------------|----------|---------------------------------------|-------------|----------------|--|
| About the Primary Proposed Insured                       | 1. Name of primar  (First name, mid  2. Social Security  3. Sex (Marital status)  5. Date of birth | y proposed insured <i>(o</i> DOC  ble initial, last name)  number XXX -X  e | Mame o                       | ×        | vidowed                               | separate    |                |  |
|  | 12. Current employ   | hone number (🕬)<br>er <u>AB</u>   | XXX X<br>XXX-XX<br>Compa     | <u> </u> |                                       |             |                |  |
| B All Other Proposed Insureds (Include applicant in      | Company  Name (first, initial, last)   |   | nship to primary sed insured |          | Amount S S S S  date of birth (M/D/Y) | Year issued |                | To be replaced?  Yes No Hife insurance all companies |
| Applicant's<br>Waiver of<br>Premium<br>[AWP]<br>Benefit) |  |   |                              |          |                                       |             |                |  |

| Part 1                          |  |   |   |  |  |                                       |
|---------------------------------|--|---|---|--|--|---------------------------------------|
| C Coverage<br>Information       | If applicable to the  Initial amount of in  Supplementary be Waiver of Pren Applicant's Wa | nium<br>niver of Premium  | Level Death Benefit    Death   Death     Accidental Death     Option to Purchas | Benefit S<br>e Additional In             | e Death Benefit surance (OPAI) S Insurance Additions | · · · · · · · · · · · · · · · · · · · |
|                                 | ☐ Automatic Prer ☐ Acceleration o (Living Needs  Other riders and bene                     | f Death Benefits  | (include details in   | section G, <b>Spe</b>                    | cial Requests)                                       |                                       |
|                                 |  |   |   |  |  |                                       |
| _                               | 1. Beneficiary inform<br>Name  | nation  |   |  | tionship to primary osed insured                     | Age                                   |
| and                             |  | Estate of   | 5 +60   |  |  |                                       |
| Ownership<br>(If trust, provide | (Class II / /) S   | econd Insu  |   | <i>i e</i>                               |  |                                       |
| name of trust,                  | Contingent   | econa Insu  | 120 10 11   |  |  |                                       |
| trustee and date                | (Class 2)  |   |   |  |  |                                       |
| of trust)                       | 2 Is the nolicyowne  | r someone other than t  | the primary propose   | d insured?                               | ☐ Yes 🛣 No   |                                       |
|                                 |  | formation requested b   |   |  |  |                                       |
|                                 | Name   |   |   |  | Date of birth  | / /<br>month day year                 |
|                                 | (First naπ   | ne, middle initial, last na   | ame)  |  |  | month day year                        |
|                                 | Address  |   |   |  |  |                                       |
|                                 | (street, c   | ity, state, ZIP)  |   |  |  |                                       |
|                                 |  |   |   |  |  |                                       |
| Payment Information             | 1a. Within the past of the medical pregnancy or v  | : 90 days, nas any propo<br>profession that he or st<br>vell-baby care?             | osed insured been n<br>he needs hospitaliza                                     | ospitalized or t<br>tion for any rea     | been advised by a me<br>ason other than for no       | mber<br>ormal<br>□ Yes 🗷 No           |
|                                 | b. Within the past   | t 12 months, has any pr<br>profession for heart dis                                 | oposed insured rece<br>sease, chest pain, st                                    | eived treatmen<br>roke or cancer         | t or advice from a me<br>(except skin)?              | LI TES EL IVI                         |
|                                 | 2. Is a medical ex   | amination required on   | the primary propose<br>second propose   | ed insured?<br>ed insured?               |  | ⊠Yes □ No<br>□Yes ⊠ No                |
|                                 | 3. Premium paym  | ent mode <i>(collect full i</i>   | modal premium if pr   | epaid)                                   |  |                                       |
|                                 | ▲ Annual □ Electronic F  | ☐ Semiannual<br>Funds Transfer (EFT)  | ☐ Quarterl ☐ Payroll E  | y<br>Budget                              | ☐ Monthly☐ Government Allot                          | tment                                 |
|                                 | 4. Amount of preparation of None (must   | iunds Transfer (EFT)<br>ayment submitted with th<br>t be <b>None</b> if 1a or 1b is | nis application § <u>50</u><br>Yes, except for Gibro                            | <b>7,00 % )</b> (inc<br>altar (GIB) prod | clude any unscheduled<br>ducts)                      | premium payments                      |
|                                 | 5. Date prepayme   | ent collected, <u>  )                                  </u>                         | 12551<br>ay year  |  |  |                                       |
|                                 | For any proposed in insurance or annuit  | sured, would this insur y in any company? (If                                       | ance replace or cau<br><b>Yes, enclose all req</b>                              | se a change in<br>uired replacen         | n any existing<br>ment forms.)                       | □ Yes Ø No                            |
| Special Requests                | ider on  | ly with   | applicati   | on on                                    | John D   | oe,                                   |
| Dwner                           | -The Th  | ly with<br>sureds Joi   | atly or S   | arvivor                                  | 6-10-6   | 06                                    |
|                                 |  |   |   |  |  |                                       |

| Background<br>on Proposed<br>Insureds |    | Has either the primary proposed insured or second proposed insured (if any) ever used tobacco or other nicotine products such as cigarettes, cigars, pipe, chewing tobacco, snuff, nicotine gum or nicotine patch? (If Yes, provide date when last used and indicate all types of products.)  Date (mo., yr.) Product(s)   | \<br>\     | les. | <b>⊠</b> (No |
|---------------------------------------|----|--|------------|------|--------------|
|                                       |    | Primary proposed insured   | -          |      |              |
|                                       |    | Second proposed insured  | <i>-</i>   |      |              |
|                                       | 2. | What are the occupation and duties of the primary proposed insured?  MANAGER + ADMINISTRATIVE DUTIES   | -<br>-     |      |              |
|                                       | 3. | Within the last two years, has any proposed insured done or does he or she plan to do the following  | <b>j</b> : |      | - <b>4</b>   |
|                                       |    | (If Yes, complete Aviation Questionnaire.)   | □ <b>'</b> | Yes  | ⊠ No         |
|                                       |    | b. participate in hazardous sports, such as auto, motorcycle, snowmobile or powerboat<br>competitions/exhibitions, scuba diving, mountain climbing, parachuting, skydiving or any other<br>such sport or hobby? (If Yes, complete Avocation Questionnaire.)  | □,         | Yes  | <b>⊠</b> No  |
|                                       | 4. | Is any proposed insured applying for or requesting reinstatement or policy change(s) of any other life or health insurance policy? (If Yes, provide insurance company, policy plan and amount.)  |            | Yes  | ⊠ No         |
|                                       | 5. | Has any proposed insured been convicted of, or currently charged with, the commission of any criminal offense — other than the violation of a motor vehicle law — within the last 10 years? (If Yes, provide details.)   | -<br>      | Yes  | ⊠ No         |
|                                       | 6. | a. Driver's license number and state of issue of primary proposed insured  Mane of State   | -<br>-     |      |              |
|                                       |    | b. In the last three years, has any proposed insured   | _          |      | · ·          |
|                                       |    | (1) had a driver's license denied, suspended or revoked?   |            | Yes  | X No         |
|                                       |    | (2) been convicted of or cited for (a) three or more moving violations?  |            | Yes  | ⊠ No         |
|                                       |    | (b) driving under the influence of alcohol or drugs?   |            | Yes  | ⊠ No         |
|                                       |    | (3) been involved as a driver in two or more auto accidents? (If Yes to any of the above, provide details, including type of violation, accident, or reason for denial, suspension or revocation.)   | _          | Yes  | <b>⊠</b> No  |
|                                       | 7  | . Does any proposed insured plan to live or travel outside the United States or Canada within the next   | _          |      | ,            |
|                                       | ·  | 12 months? (If Yes, list countries and purpose and duration of each trip.)   |            | Yes  | ⊠ No         |
|                                       |    |  | _          |      |              |
| Additional Coverage                   | ŕ  | Complete only if this is an application for additional coverage on a person already covered by a<br>Prudential or Pruco policy with an application date within three months of the date of this application  | 7.         |      |              |
| ·                                     | þ  | To the best of your knowledge, has the health or the mental or physical condition of any person proposed for insurance changed since the answers and statements were given in the application in the application of the applic |            | Yes  | <b>⊠</b> ′No |
|                                       |    | If Yes, complete the appropriate Part 2 Medical Information section.)  |            |      |              |
| <b>J</b> Changes                      | (  | Changes made by the Company (not applicable in New Mexico or West Virginia)  |            |      |              |

| Part 2      | Medical Infor                | rmation  | Application for Life Insurance or Policy Change |  |  |  |  |
|-------------|------------------------------|--|---|--|--|--|--|
| M Physician | Primary proposed             | d insured  |   |  |  |  |  |
| Information | Pnysician last cons          | <u>sulted</u>  | 1 /   |  |  |  |  |
|             | Name                         | DR. William Sm   | <i>ith</i>                                      |  |  |  |  |
|             | Address                      | 23 Main Stre   | et  |  |  |  |  |
|             |                              | ty, state, ZIP).<br>Thy City, Any Si   | tate XXXX                                       |  |  |  |  |
|             | Telephone number             | Date las   | it seen 101 199 month day year                  |  |  |  |  |
|             | Reason last seen _           | (2) Id   |   |  |  |  |  |
|             | <u>Primary physician</u>     | ,  |   |  |  |  |  |
|             | Name                         | DR. William  | Smith   |  |  |  |  |
|             | Address                      | 23 MAIN STREE  | et  |  |  |  |  |
|             | (street, ci                  | HOV CILV ANV   | State XXXXX                                     |  |  |  |  |
|             |                              | MX XXX XXXX Doctor   | st seen <u>/0, 1, 9</u> 7                       |  |  |  |  |
|             | Telephone number             | Date la  | month day year                                  |  |  |  |  |
|             | Reason last seen _           | Reason last seen   |   |  |  |  |  |
|             | O                            |  |   |  |  |  |  |
|             |                              | Second proposed insured or applicant for Applicant's Waiver of Premium (AWP) |   |  |  |  |  |
|             | <u>Physician last con</u>    |  |   |  |  |  |  |
|             | Name                         |  |   |  |  |  |  |
|             |                              | ity, state, ZIP)   |   |  |  |  |  |
|             |                              |  |   |  |  |  |  |
|             | Telephone number             | r ( Date la  | st seen/_/                                      |  |  |  |  |
|             | Reason last seen             |  | month day year                                  |  |  |  |  |
|             |                              |  |   |  |  |  |  |
|             | <u>Primary physician</u><br> |  | <u>.</u>  |  |  |  |  |
|             |                              |  |   |  |  |  |  |
|             |                              | ity, state, ZIP)   |   |  |  |  |  |
|             |                              |  | · · · · · · · · · · · · · · · · · · ·           |  |  |  |  |
|             | Telephone numbe              | r ( Date la  | st seen//                                       |  |  |  |  |
|             | Reason last seen             |  | month day year                                  |  |  |  |  |
|             | .,5555,1456,5667,            | 100000000000000000000000000000000000000                                      |   |  |  |  |  |
| L Physical  |                              | Н  | eight Weight                                    |  |  |  |  |
| Measurem    | ents                         | Primary proposed insured   | 5'4" 110  |  |  |  |  |
|             |                              | Second proposed insured  |   |  |  |  |  |
|             |                              |  |   |  |  |  |  |
|             |                              | AWP applicant  |   |  |  |  |  |

Part 2

| M Category II Changes | 1. Family re | cord<br>Current age or<br>age at death | Year and cause of death |        | Current age or age at death | Year and cause<br>of death |  |
|-----------------------|--------------|--|-------------------------|--------|-----------------------------|----------------------------|--|
| and Plans             |              | age at dead                            | Ol dedui                | Mother | 63                          |                            |  |
| other than            | Father       | 30                                     |                         | Sister | 30                          |                            |  |
| Gibraltar             | Brother      | 717                                    |                         | Sister |                             |                            |  |
|                       | Brother      |  |                         | Sister | · .                         |                            |  |
| (GIB)                 | Brother      |  |                         |        |                             |                            |  |

| ·<br>· | Has anyone proposed for coverage been diagnosed with or treated by a member of the medical   |                |                            |
|--------|--|----------------|----------------------------|
|        | profession for   | ☐ Yes          | <b>E</b> No                |
|        | a. chest pain or any disorder of the heart or blood vessels?   | ☐ Yes          | <b>⊠</b> No                |
|        | b. high blood pressure?  | ☐ Yes          | <b>⊠</b> No                |
|        | c. cancer, tumor, leukemia, melanoma or lymphoma?  | ☐ Yes          | <b>⊠</b> No                |
|        | d. diabetes or high blood sugar?   | ☐ Yes          | <b>X</b> No                |
|        | e. mental or psychiatric illness?  |                |                            |
|        | f. Acquired Immune Deficiency Syndrome (AIDS) or AIDS-Related Complex (ARC)? (Maine: this question may be answered No if an individual has tested HIV positive and does not have symptoms of the disease AIDS such as dry coughs, skin lesions, weakness, fatigue, weight loss or loss of appetite.)   | ☐ Yes          | K) No                      |
|        | g. infection caused by the Human Immunodeficiency Virus (HIV)? (Not applicable in California, Connecticut and Maine. Wisconsin: AIDS virus HIV antibody testing is limited to FDA-licensed enzyme immunoassay and confirmatory HIV antibody tests. Any test performed at an anonymous counseling and testing site is confidential and need not be revealed on this application.) | ☐ Yes<br>☐ Yes | <b>№</b> No<br><b>№</b> No |
|        | h. any sexually transmitted diseases?  | <b>⊠</b> Yes   | □ No                       |
|        | i. asthma or any disorder of the lungs?  | ☐ Yes          | ⊠ No                       |
|        | j. any disorder of the brain or nervous system?  | ☐ Yes          | ⊠ No                       |
|        | k. hepatitis or any disorder of the liver, stomach or intestines?  | ☐ Yes          | ⊠ No                       |
|        | 1. any disorder of the kidney or urinary tract?  |                | ET No                      |
|        | 3. Is anyone proposed for coverage currently taking prescription medication?   | ☐ Yes          | ⊠ No                       |
|        | 4. Other than above, has anyone proposed for coverage  | □ Vaa          | <b>⊠</b> No                |
|        | a. been a patient in a hospital or other medical facility?   | ☐ Yes          | <b>94</b> 140              |
|        | b. in the last five years, had or been advised to have surgery, medical tests (other than HIV) or diagnostic procedures such as ECGs, stress tests, X-rays, blood tests, urine tests, etc.?  | ☐ Yes          | <b>⊠</b> No                |
|        | 5. Has anyone proposed for coverage  |                |                            |
|        | a. used, or is he or she now using, cocaine, amphetamines, marijuana, heroin or other drugs, except as prescribed by a member of the medical profession?   | ☐ Yes          | <b>∑</b> No<br><b>≅</b> No |
|        | b. had or been advised to have treatment or counseling for alcohol or drug use?  | ☐ Yes          | <b>E</b>                   |
|        | 6. Does anyone proposed for coverage have any disease, disorder or condition not previously mention  | ed? □ Yes      | <b>⊠</b> No                |
|        | 7. Has anyone proposed for coverage had life or health insurance declined, postponed or issued with an increased premium? (Missouri: this question may be answered No if an individual has been declined for coverage.)  | ☐ Yes          | ; ⊠ No                     |
|        | 8. Is anyone proposed for coverage currently unable to perform his or her normal daily activities or<br>all normal occupational duties on a full-time basis at the customary place of employment?  | ☐ Yes          | ٠                          |
|        | 9. Has anyone proposed for coverage requested or received disability or compensation benefits?   | ☐ Yes          | s <b>DE</b> No             |
|        |  | (continued or  | next page)                 |

| Part 2               | Medical Inform                               | nation  | Application for Life Insurance or Policy Change |   |  |  |
|----------------------|--|---|---|---|--|--|
| M Category II        | 10. Details of "Yes" ar                      | nswers for questions 2-9  |   |   |  |  |
| Changes<br>and Plans | Question number and name of proposed insured | Indicate illness, hospitalization, reason<br>for checkup, medication and any advice or<br>treatment given by a medical professional | Dates and duration of illness                   | Name, address and telephone<br>number of medical<br>professionals and hospitals |  |  |
| other than           | 21. John                                     | Cold  | 10/97   | DR. Wm. Smith   |  |  |
| Gibraltar            | Carrie Garage                                |   |   | 23 main Street  |  |  |
| (GIB)<br>(continues) |  |   | :   | Any City, Any State   |  |  |
|                      |  |   |   | / XXXX  |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      | , <u>1</u>                                   |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   | <u></u>   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      | <u> </u>                                     |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      |  |   |   |   |  |  |
|                      | For additional medic                         | al details, use another application.  |   |   |  |  |

## ٠ جـ

#### Terms and Conditions

The words "I" and "my" refer to the primary proposed insured and policyowner or applicant, if other than the primary proposed insured. The word "Company" refers to the company checked at the beginning of this application.

Unless I have specified a policy date or special payment plan (e.g., government allotment, payroll budget) in this application, I understand that if the initial premium is not paid with this request for coverage, the policy will become effective when all of the following conditions are met:

- · the policy is issued, delivered and I accept it,
- the health of all persons proposed for insurance remains as stated in the application and
- the first premium is paid in full and the check or other form of payment is good and can be collected.

If the Company enters any change in section J, I approve the change by accepting the policy unless the law requires written consent to changes. No Company representative can make or change a policy, or waive any of the Company's rights or requirements.

The Company will pay the beneficiary named in the application (or in the policy if requesting a policy change and no beneficiary has been named in the application) any applicable insurance benefit either at the death of the primary insured or at the death of an insured child after the death of the primary insured if there is no insured spouse.

For policy changes, the existing policyowner and beneficiary designation will be used unless a new policyowner or beneficiary designation is provided in this application.

The policyowner is either the primary proposed insured or the applicant unless a different policyowner is named in the application. This is subject to any provisions for the automatic transfer of ownership stated in the policy.

If joint policyowners are named, in the event of the death of one policyowner, the survivor(s) shall be the policyowner(s), unless otherwise specified.

# **Signatures**

I certify, affirm and understand the following:

- To the best of my knowledge and belief, the statements in this application, as well as any forms that the Company designates to be part of the application and that are attached to the policy, are complete, true and correctly recorded.
- Except for failure to pay premium or fraud, the Company will not contest the validity of this policy or change request after it has been in force during the insured's lifetime for two years from the date it takes effect.
- I will inform the Company of any changes in my or any proposed insured's health, mental or physical condition, or of any changes to any answers on this application, prior to or upon delivery of this policy.
- If I have requested the Acceleration of Death Benefits (Living Needs Benefit), I have read the disclosures in the brochure (ORD 87246).
- I have received and read the Terms and Conditions shown above and the Important Notice About Your Application for Insurance.
- I believe this policy meets my insurance needs and financial objectives. For a variable product: I acknowledge receipt of a
  current prospectus for the policy. I understand that the policy's value and death benefit may vary depending on the policy's
  investment experience.
- My original signature has been affixed to this application, the original application will be retained by the Company and I will
  receive a copy identical in form and substance to the original, attached to my policy.

(continued on next page)

• Not applicable in Arizona, Oklahoma, Oregon, and Vermont:

Any person who knowingly and intentionally gives false or deceptive information when completing an application for insurance or filing a claim, for the purpose of defrauding an insurance company:

<del>-</del> .

- may have committed fraud, or may have violated state law,
- Arkansas, District of Columbia, Hawaii, Louisiana, Maine, New Mexico, and Virginia: may be subject to fines, denial
  of insurance benefits, or confinement in prison,
- Colorado: penalties may include imprisonment, fines, denial of insurance, and civil damages. Any insurance company
  or agent of an insurance company who knowingly provides false, incomplete, or misleading facts or information to a
  policyholder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claimant with regard
  to a settlement or award payable from insurance proceeds shall be reported to the Colorado Division of Insurance
  within the Department of Regulatory Agencies.

| Signed at <u>(City, State)</u> (city, state)   | On_month day year   |
|--|---------------------|
| Signature of primary proposed insured, if age 8 or over, or of currently insured person, if policy change  | x Mary Doe          |
| Signature of spouse (applicable in South Carolina, if proposed for coverage.)  | X                   |
| Signature of policyowner (if different from the primary proposed insured) or of existing policyowner if a policy change. If the policyowner is a firm or corporation, give that company's name and have an officer sign below. | x Mary Doe-John Doe |
| Signature and title of officer of firm or corporation  | X                   |
| Signature of applicant, if different from primary proposed insured or policyowner  | X                   |
| Signature of beneficiary, if policy change and rights are limited  | X                   |
| Signature of witness<br>(Licensed Writing Representative must witness.)  | x John Roe          |
| Licensed Writing Representative's Certification  |                     |
| Do you have any information, other than that stated in this applica insured may replace or change any current insurance or annuity in  |                     |
| Signature of Writing Representative  | X                   |

|                                       | ~  |  |
|---------------------------------------|--|--|
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
|                                       |  |  |
| to die within stated term period. Pro | s a level benefit. Survivorship insurance<br>emiums payable during either Insured'<br>nown under Schedule of Premiums on | 's lifetime for stated premium period. |
|                                       |  |  |
| SNCTU-2001                            | Page 12  |  |

#### Actuarial Memorandum

# The Prudential Insurance Company of America Term Life Policy Form # SNCTU-2001

Description

This policy provides term joint life (2<sup>nd</sup> to die) insurance benefits for a period of three years. Premiums increase annually. This policy is not convertible or renewable. Benefits are level and guaranteed for the life of the policy. There are no cash values.

This is a non-participating policy.

#### **Policy Reserves**

Reserves are calculated using the 2001 CSO mortality table, age last birthday, male/female, smoker/non-smoker and an interest rate of 4%. The reserve method is the Commissioner's Reserve Valuation Method using the greater of unitary and segmented reserves as defined in NAIC Model Regulation 830 (Regulation XXX).

#### **Deficiency Reserves**

In the event that gross premiums are less than statutory net premiums, a minimum reserve is calculated. This minimum reserve is calculated using the 2001 CSO mortality table, age last birthday, smoker/non-smoker and an interest rate of 4%. The reserve method is the Commissioner's Reserve Valuation Method using the greater of unitary and segmented reserves (Regulation XXX) except that net premiums are replaced with gross premiums when the gross premium is less than the net premium. If the minimum reserves are greater than the basic policy reserves, then deficiency reserves are the difference between the minimum reserves and basic policy reserves. Finally, reserves are the max(basic + deficiency, cash value).

A sample calculation is attached.

Joseph E. Brennan, ASA, MAAA

October 01, 2008

Actuarial Memorandum - SNCTU-2001

Page 1

#### LifeMaster Audit Report

Valuation File: YR3-FILINGTEST2.VMF

SNCTU-2001 US 38 PRU

PRUDENTIAL LIFE

Valuation Date: 12/31/2008 Run Date: 8/20,-10:37 a.m.

Record Type: 0.0

Company Code:

Policy Number: L32000012

Line of Business: OT

Admin Plan Code: 001 02407 T 233 LM Plan Code: 3YJNON R&C 23 T Phase Code: 0

Sub Phase Code: 1

Policy Status: Active (Premium Paying)
Issue Date: 1/15/2008

Paid to Date: 1/15/2009

Annualized Gross Premiums: 100.00 100000.00 Amount Issued: Amount Inforce: 100000.00 Units: 100.0000

Primary Insured Secondary Insured Issue Age 35 35 Sex Code X X Risk Code DD DD Class Code 00 0.0

VMF Record Level Detail

Premium Mode: 1 ("A")

Ben Code: 0003 Prem Code: 0003 Prem Pattern Code: 0000 Expense Group Field 1: PI Expense Group Field 2: AZ

3YR INC PREM NON R&C Guaranteed Provisions Code:

Death Benefit Definition: 3 YEAR Death Benefit Pattern: LEVEL Minimum Death Benefit Pattern: NONE Endowment/Coupon Definition: NONE Endowment/Coupon Pattern: NONE

LIMITED PAY Premium Payment Definition:

Premium Payment Pattern: NONE

Premium Mode Definition: TERM ELITE/ESSEN

Special Benefits: NONE

POLICY NUMBER: L32000012 Statutory 1 Unitary Processing

Statutory Valuation Code: ST XXXC S/N 2K1 233

Terminal Reserve Method: REVISED XXX Mean Reserve Method: 19 MidT+UeP DAY.

Equivalent Level Amount 100000.00 Expense Allowance: 0.43

| DUR | 1000 qx | i        | DEATH<br>BENEFIT | PREMIUM<br>PATTERN | TERMINAL<br>RESERVE | NET VAL<br>PREMIUM | INTEREST | BENEFIT COST | MEAN<br>RESERVE |
|-----|---------|----------|------------------|--------------------|---------------------|--------------------|----------|--------------|-----------------|
| 0   |         |          |                  |                    | 0.00 *              |                    |          |              |                 |
| 1   | 0.0013  | 0.040000 | 100000.00        | 1.00000            | 0.00                | 0.1254             | -0.0000  | 0.1254       | 0.00            |
| 2   | 0.0040  | 0.040000 | 100000.00        | 1.00000            | 0.00                | 0.5557             | 0.0031   | 0.3984       | 0.00            |
| 3   | 0.0072  | 0.040000 | 100000.00        | 1.00000            | 0.00                | 0.5557             | 0.0032   | 0.719        | 0.00            |